

A background image showing a group of business professionals in a modern office setting. A man in a light suit is talking to a woman in a dark suit, who is then talking to another woman in a white dress. They are standing near a large window with blinds.

Progressus PSA: Give Your Customers the Key to the Professional Services Market

Cloud power for emerging professional services firms and project-based businesses

Your clients' business is based on getting the most out of their people. Success means giving them the tools and technology to maximize their personal performance, enable them to excel as teams, and drive performance across the organization. Progressus PSA was created to leverage Microsoft's world leading productivity, collaboration, and cloud technology platform to power performance in people-centric industries.

P³ = Performance

The combination of platform, personal productivity, and streamlined processes across the business is more than the sum of its parts. Performance is accelerated with a new level of visibility and insight driven by a truly integrated, universal business system that encompasses business management functionality, business intelligence and analytics, collaboration capabilities, and productivity tools.

Progressus PSA gives your clients the power to maximize utilization, deliver great projects on-time and on-budget, and optimize the project portfolio. Beyond project capabilities, they get tools and insights to drive excellence in strategic planning, sales and marketing, operations, finance and administration and deliver the best customer experience possible.

- **People-Centricity Powers Productivity**

Designed for Microsoft Office 365, providing people the power to tailor their own work experiences and boost productivity with familiar tools they already use.

- **The Power of the Platform**

Built on Microsoft Dynamics 365 Business Central and native to the Microsoft Intelligent Cloud. One cloud, one security model, one data model, and a common user interface for all your clients' business and productivity applications.

- **Process Power: End-to-End/365**

End-to-End/365 business process support – natively unified business management functionality (including core financials and CRM), business intelligence and analytics, collaboration capabilities, and productivity tools.

Progressus gives you a robust industry solution built on Dynamics 365 Business Central, enabling you to differentiate vertically, add new customers, and make money with Microsoft Cloud Services.

BENEFITS:

Opportunity to enhance your bottom line

- Generous and consistent margin on software, services, and support
 - Simple and easy to understand and calculate
- Margin for all platforms (PaaS, SaaS and On-Premise)
- Opportunity to build a recurring revenue stream

Professional Services Opportunities

- Implementations available through Certified Implementation Partners, with the trained and certified Partner performing end-to-end services for your clients, without sharing revenue
 - Implementation services available through Plumblin Consulting, with the Partner receiving margin on the services performed

Built for today and the future

- Progressus secures a solution stack to serve you both now and in the future, offering On-Premise, SaaS, and PaaS deployment options

SALES ASSISTANCE

- Progressus assets can act as an extension of your sales team, performing discovery, presentations and other tasks relating to moving a sale forward

MARKETING ASSISTANCE

- Lead Generation and Sales support
- Progressus product collateral
- Partner brandable collateral
- Use the Progressus Software logo and marketing material on your website and in your lead generation efforts

DEDICATED PARTNER PORTAL

- 24/7 access to information, sales assistance and more...
 - Knowledge base
 - Training videos
 - Sales training documents and videos
 - Marketing and Sales sheets

PROGRESSUS SOFTWARE

As a Partner, you are entitled to a Not For Resale (NFR) copy of Progressus for internal business use, as well as for sales and training purposes.

PROGRESSUS TRAINING

- High Level Sales Training – Web based and on the Microsoft Dynamics Learning Portal
- In-depth Progressus Training – One week of onsite deep dive training for your resources
 - At the Progressus Campus and at Microsoft Campuses across the country
- Ongoing training as Progressus enhancements are released

Progressus has a dedicated internal team for YOUR benefit

email: sales@progressussoftware.com